



InnerWireless Launches Wireless Infrastructure Offering in Accord With HITECH Act for Implementing Electronic Health Records

Ubiquitous, broadband wireless infrastructure and professional services plan bridges staffing and CAPEX obstacles so all hospitals can optimize mobile workflow and provide greater EHR compliance

CHICAGO – April 6, 2009 – InnerWireless[®], Inc., the premier provider of in-building converged wireless solutions, today launched its new “Wireless as a Service” (WaaS) offering that makes its enterprise wireless solutions and related professional services available to all hospitals for a fixed monthly rate, providing an alternative to the capital budgeting process. The company launched its WaaS program in response to President Obama’s HITECH Act because successful adoption of EHR and other healthcare IT initiatives are so dependent on the hospital’s wireless infrastructure and its ability to offer wire-like performance to highly mobile staff and physicians.

The new InnerWireless services offering provides hospitals with the InnerWireless’ Horizon[™] Converged Wireless solution, also known as a distributed antenna system (DAS), for the guaranteed delivery of all wireless services from multiple-carrier cellular/PCS to Wi-Fi to wireless medical telemetry. The program also provides a comprehensive suite of professional services from a complete assessment and deployment of the hospital’s wireless LAN for current and future applications to coordination and connection to the hospital’s wireless carriers. The combined offering is intended to both accelerate a hospital’s readiness to implement a comprehensive EHR program and greatly improve its chances for success.

“Everyone knows that the new administration’s comprehensive healthcare IT initiatives must have a major mobile component to succeed. Nurses rely on mobile computing, and physicians increasingly use smart phones to get patient information, document care and receive clinical test results, so hospitals must have a solid wireless delivery capability to succeed,” said Gary Close, InnerWireless’ senior vice president of marketing. “We have already seen the significant impact that Wi-Fi has made on EMRs – receiving clinical data at the point of care and enabling physicians to spend more time at the bedside. If healthcare IT is going to deliver on the president’s vision, it will only happen with reliable clinical mobility.”

“Wireless is a fundamental building block for any hospital’s long-term IT success, and the new InnerWireless offering enables healthcare leaders to tackle their IT challenges today, which is very timely in light of the federal funds available to healthcare providers,” said Kevin Swank, marketing director at InnerWireless. “Wireless as a Service is every hospital’s opportunity to build a complete wireless infrastructure and avoid the ‘as needed’ approach driven in the past by cost constraints.”

New InnerWireless Infrastructure Plan Supports President Obama's Guidelines/Page 2

InnerWireless CEO Ed Cantwell said the WaaS offering is a natural progression for InnerWireless, which has been at the vanguard of in-building wireless coverage and capacity solutions during the past 10 years.

“We took a long, hard look at what has prevented more hospitals from enhancing patient care and safety by implementing a comprehensive wireless solution and in nearly every case it was competing priorities for their capital dollars,” Cantwell said. “With WaaS, we believe that significantly more hospitals will avail themselves of the advantages of a comprehensive RF planned and deployed solution. InnerWireless has the right offer, the right expertise and now the right financial model to ensure that hospitals are capable of delivering the best clinical support at the point of care.”

Supporting a broad spectrum of WWAN and WLAN services, including cellular/PCS, two-way radios, paging, 802.11 a/b/g/n, voice over WLAN and whole-house medical telemetry, the Horizon product line ensures seamless integration with advancing technologies and applications while providing a secure wireless future for the hospital.

InnerWireless is in booth # 3948 at the 2009 Annual HIMSS Conference and Exhibition

Visit InnerWireless at booth # 3948 to learn more about its partners and experience the converged wireless hospital in action. InnerWireless executives will be on-hand to discuss how your hospital can accelerate adoption of the right kind of wireless solution for your hospital.

About InnerWireless

InnerWireless is the premier end-to-end in-building wireless solution provider for healthcare, enterprise, hospitality/gaming and government markets. With Horizon™ – a broadband, Converged Wireless platform – InnerWireless ensures the delivery of Wireless Wide Area Networks (WWAN) and Wireless Local Area Networks (WLAN) services including cellular/PCS, fire/life/safety, Wi-Fi and medical telemetry – guaranteed. Designed expressly for mission- and life-critical wireless applications, Horizon's comprehensive, single antenna infrastructure enables pervasive coverage and optimized capacity with an eco-friendly “green” design and an industry leading warranty. InnerWireless also collaborates with key industry partners to enable the delivery of turnkey solutions. As a Cisco Premier Certified Partner, specializing in Wireless LAN technology, InnerWireless provides and supports Cisco WLAN solutions. As an AeroScout Gold-Level Value Added Reseller, InnerWireless can deliver the latest in location-based solutions. With a complete end-to-end solution, InnerWireless helps achieve a new and lasting degree of wireless freedom. For more information about InnerWireless, visit www.innerwireless.com.

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