

InnerWireless and AeroScout Announce Strategic Partnership to Deliver Wi-Fi-Based Visibility Solutions to Customers

InnerWireless Becomes a Gold-Level Value-Added Reseller of AeroScout's Unified Asset Visibility Solutions

RICHARDSON, Texas & REDWOOD CITY, Calif. – NOVEMBER 19, 2008 –

[InnerWireless, Inc.](#), the premier provider of in-building Converged Wireless solutions, and [AeroScout, Inc.](#), today announced a strategic partnership. InnerWireless is now a Gold-Level Value-Added Reseller of AeroScout's market-leading Unified Asset Visibility (UAV) solutions, delivering and supporting AeroScout products as part of an end-to-end in-building wireless offering on the Horizon™ Converged Wireless platform. The partnership enables customers to leverage standard Wi-Fi networks to accurately track and manage the location, condition and status of mobile assets and personnel. Through this strategic offering, customers will enjoy significant benefits, including increased productivity, improved throughput and optimized asset utilization.

“InnerWireless has made the strategic decision to provide AeroScout solutions as part of our Horizon deployments, strengthening the value of our total wireless offering,” said Ed Cantwell, President, CEO and Chairman of the Board of InnerWireless. “We chose to work with AeroScout because it is the market leader in Wi-Fi-based location deployments and its innovative approach to asset visibility technology is driving strong adoption in the market. By offering AeroScout's Unified Asset Visibility solutions as part of our end-to-end wireless platform, InnerWireless distinguishes itself as an industry leader.”

Organizations across a range of industries – including healthcare, manufacturing and logistics – rely on AeroScout's solutions to run their businesses more efficiently through real-time visibility into the location and status of mobile assets. AeroScout's Unified Asset Visibility Solution aggregates data from a variety of sources, including Active RFID, GPS, advanced sensors and data telemetry, providing complete asset visibility

from a single software platform. AeroScout offers a suite of valuable applications including asset tracking, temperature monitoring and staff safety.

Healthcare, enterprise, hospitality, and government facilities depend on the InnerWireless [Horizon](#) Converged Wireless Platform to deliver guaranteed mission- and life-critical wireless coverage. Horizon is a multiservice, Distributed Antenna System (DAS) that allows organizations to leverage both Wireless Wide Area Network (WWAN) and Wireless Local Area Network (WLAN) services on a single comprehensive platform to support applications such as cellular/PCS, paging, voice over WLAN, two-way radio, medical telemetry and location. As a Cisco Solutions Incentive Program partner specializing in WLAN infrastructure and as an AeroScout Gold-Level reseller of Wi-Fi-based visibility solutions, InnerWireless delivers an end-to-end, in-building wireless solution that is unmatched in the marketplace.

“We’re excited to partner with InnerWireless to deliver the business benefits of Unified Asset Visibility to more organizations and enable customers to increase the efficiency of their operations,” said Yuval Bar-Gil, CEO of AeroScout. “Both companies are closely aligned on a strategy for UAV, particularly with regard to combining multiple data sources and technologies into a single solution. Additionally, AeroScout and InnerWireless are each market leaders with extensive experience in the healthcare industry, where we continue to see strong adoption of our respective offerings.”

About InnerWireless

InnerWireless is the premier end-to-end in-building wireless solution provider for healthcare, enterprise, hospitality/gaming and government markets. With Horizon™ – a broadband, Converged Wireless platform – InnerWireless ensures the delivery of Wireless Wide Area Networks (WWAN) and Wireless Local Area Networks (WLAN) services including cellular/PCS, fire/life/safety, Wi-Fi and medical telemetry – guaranteed. Designed expressly for mission- and life-critical wireless applications, Horizon’s comprehensive, single antenna infrastructure enables pervasive coverage and optimized capacity with an eco-friendly “green” design and an industry leading warranty. InnerWireless also collaborates with key industry partners to enable the delivery of turnkey solutions. As a Cisco Premier Certified Partner, specializing in Wireless LAN technology, InnerWireless provides and supports Cisco WLAN solutions.

As an AeroScout Gold-Level Value-Added Reseller, InnerWireless can deliver the latest in location-based solutions. With a complete end-to-end solution, InnerWireless helps achieve a new and lasting degree of wireless freedom. For more information about InnerWireless, visit www.innerwireless.com.

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About AeroScout

AeroScout is the market leader in Unified Asset Visibility solutions. Customers improve operational efficiency using AeroScout products that leverage standard Wi-Fi networks to track and manage the location, condition and status of mobile assets and people. AeroScout's global customer base consists of leading hospital, manufacturing and logistics organizations, including many of the Fortune 500. The company originally invented the first Wi-Fi-based Active RFID tag, and today is widely recognized as leading the market in number of deployments and tags shipped. Headquartered in Redwood City, Calif., AeroScout has offices in Europe, Asia, the Middle East, Latin America and Australia. For more information, please visit www.aeroscout.com.

AeroScout is a registered trademark of AeroScout, Inc. Wi-Fi is a trademark of the Wi-Fi Alliance. All other trademarks are the property of their respective owners. Information is subject to change without notice.

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